



PHONOGRAPHIC PERFORMANCE  
COMPANY OF AUSTRALIA LTD

## Free to Air Broadcasting Licence for Music Video Programs – Summary of key terms

Item	Term	Summary
1	Licence scope	<p>A non-exclusive licence to broadcast music videos as incorporated into Music Video Programs, but only:</p> <ul style="list-style-type: none"> <li>• on the channels the licensee is authorised to broadcast pursuant to its commercial television broadcasting licence; and</li> <li>• within the licensee’s broadcast licence area (as designated by ACMA).</li> </ul> <p>“Music Video Programs” are television programs in which music videos comprise at least 25% of the duration of the program (excluding advertisements, sponsorship announcements and other promotional content).</p>
2	Licensed repertoire	All music videos in which the copyright is owned or controlled in Australia by a PPCA licensor listed on PPCA’s website from time to time.
3	Term	An initial period of 12 months, with automatic renewals for further 12 month periods unless either party terminates by notice in writing.
4	Reporting	<p>Licensees will provide quarterly video usage reports, setting out the details of all Music Video Programs broadcast and specifying the music videos featured in those Programs.</p> <p>Licensees will also provide quarterly revenue reports, detailing the advertising, sponsorship and promotional revenue earned from each broadcast of a Music Video Program.</p>
5	Licence fees	<p>For each quarter, the licensee will pay a total licence fee equal to the sum of the individual Music Video Program fees calculated as follows:</p> <p style="padding-left: 40px;">Program fee = 20% x Program Revenue, reduced by:</p> <ul style="list-style-type: none"> <li>(i) firstly, the proportion (by duration) of non-music video content in the Program;</li> <li>(ii) then, the proportion (by number, not duration) of music videos featured in the Program which are the subject of direct licensing arrangements.</li> </ul>
6	Invoicing and payment	<p>Following receipt of the quarterly video usage and revenue reports (see Item 4 above), PPCA will issue a tax invoice for the amount of the licence fee.</p> <p>All invoices are payable within 14 days of receipt.</p>